



AI-Powered Due Diligence with Claude

What We'll Cover Today



Why Claude for Due Diligence

Three strengths built for deal work



Nine Features in 60 Minutes

What you'll see Claude do today



Three IB Use Cases

CIM (M&A Advisory)
Credit Agreement (LevFin)
DD Q&A (ECM)

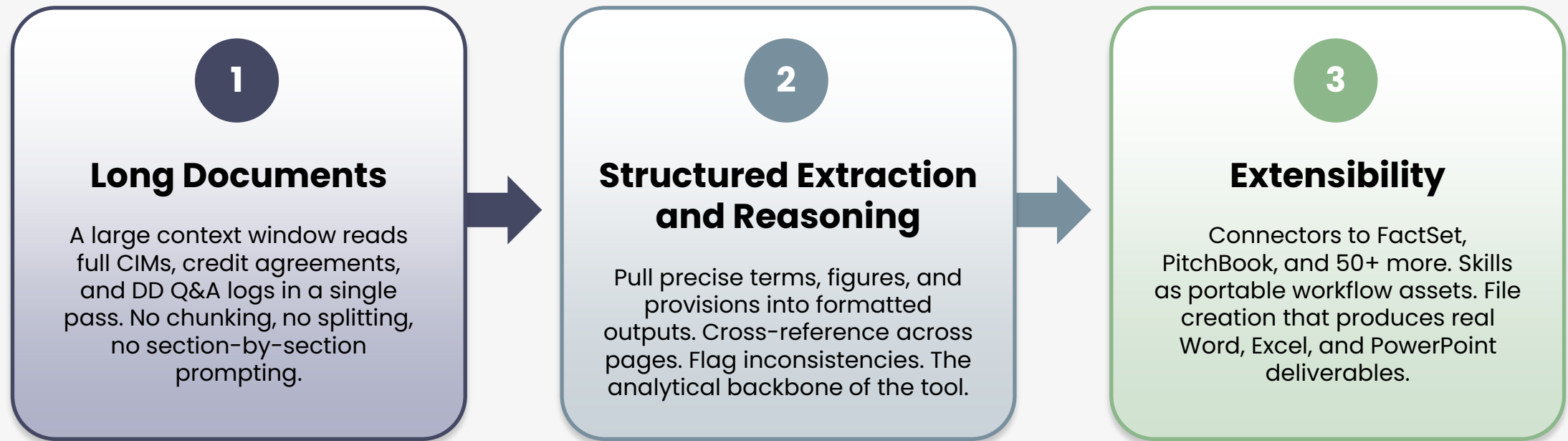


Key Takeaways

What to do after this session

Why Claude for Due Diligence

Three strengths built for long-document, analysis-heavy deal work.



A reasoning engine plus flexibility to plug into your firm's stack.

Nine Features in 60 Minutes

01

File Upload

Drop PDFs, Word docs, and spreadsheets directly into the conversation.

02

Artifacts

Structured outputs in a scannable side panel.

03

Artifact Interaction

Modify and iterate quickly.

04

File Creation

Real Office documents — not chat text.

05

Projects

Persistent deal workspaces with shared context.

06

Custom Instructions

Project-scoped extraction frameworks.

07

Skills

Portable, reusable playbooks for your desk.

08

Adaptive Thinking

Step-by-step reasoning for complex analysis.

09

Web Search

Verify claims against real-time market data.

Sell-Side Process: Analyzing the CIM

Scenario

You've just been staffed on a sell-side process and received the latest CIM draft. Your VP needs an investment highlights memo for internal review by morning, and you'll also need to draft teaser content for potential acquirers. Let's build both in the next fifteen minutes.



Function

M&A Advisory · Sell-side



Source

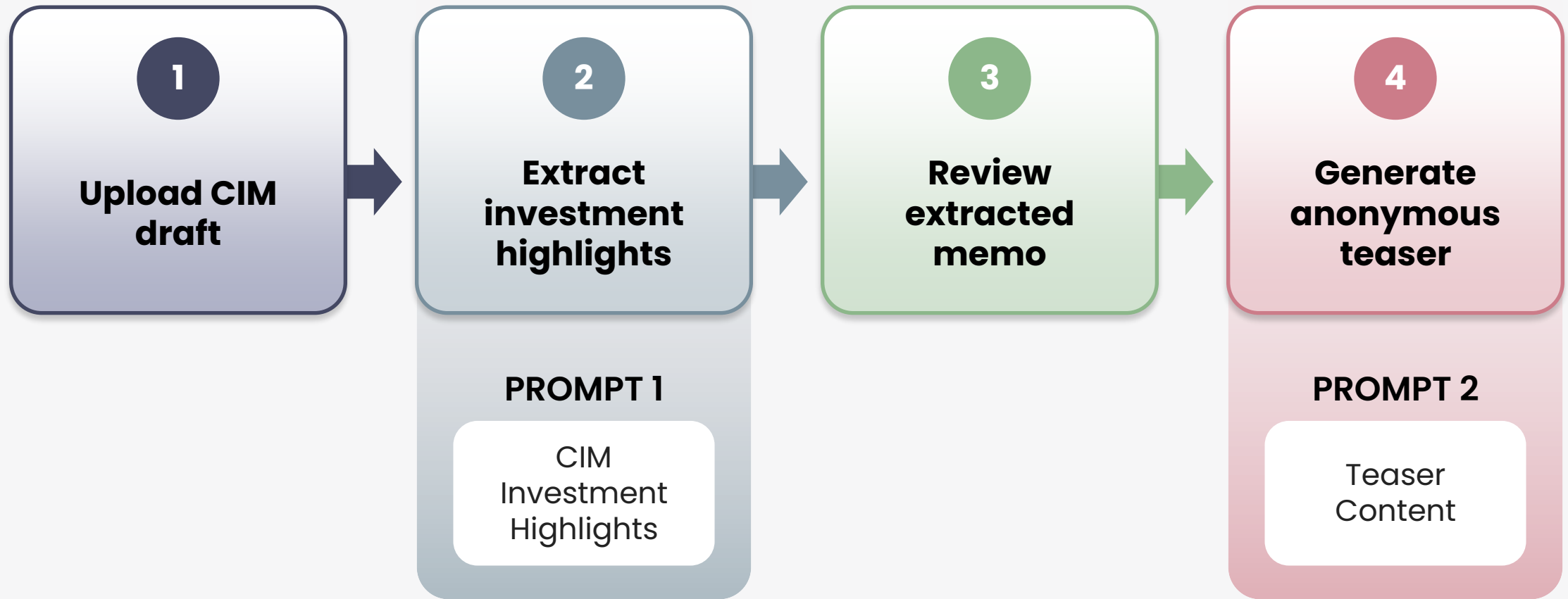
CIM draft (confidential, multi-section)



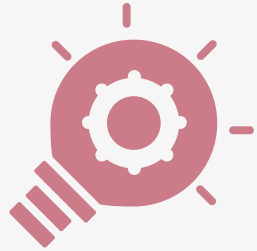
Deliverables

Internal highlights memo + external teaser

The CIM Analysis Workflow

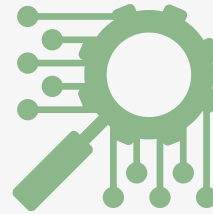


What This Walkthrough Taught Us



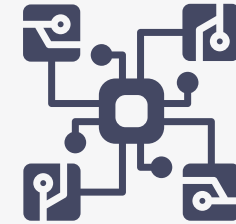
One upload, two deliverables

A single CIM produced both a VP-ready highlights memo and a client-ready teaser. Each format tailored to its audience, each generated live.



Claude is a first-draft engine

Always verify the numbers and check page citations. Claude accelerates the mechanical work – the analyst owns the final product.



Artifacts chain together

The teaser was generated from the memo in the same conversation – not re-prompted from scratch. That's how you move fast without losing context.

Reviewing an LBO Credit Agreement

Scenario

You're on a leveraged finance team. A PE sponsor is pursuing a leveraged buyout and needs your team to review the target's existing credit agreement before structuring the acquisition financing. You need to extract the covenant package, pricing terms, and structural features – and then draft a deal team briefing memo on the existing capital structure to inform the new financing package. Let's build a reusable deal workspace in Claude that makes this repeatable.



Function
Leveraged Finance



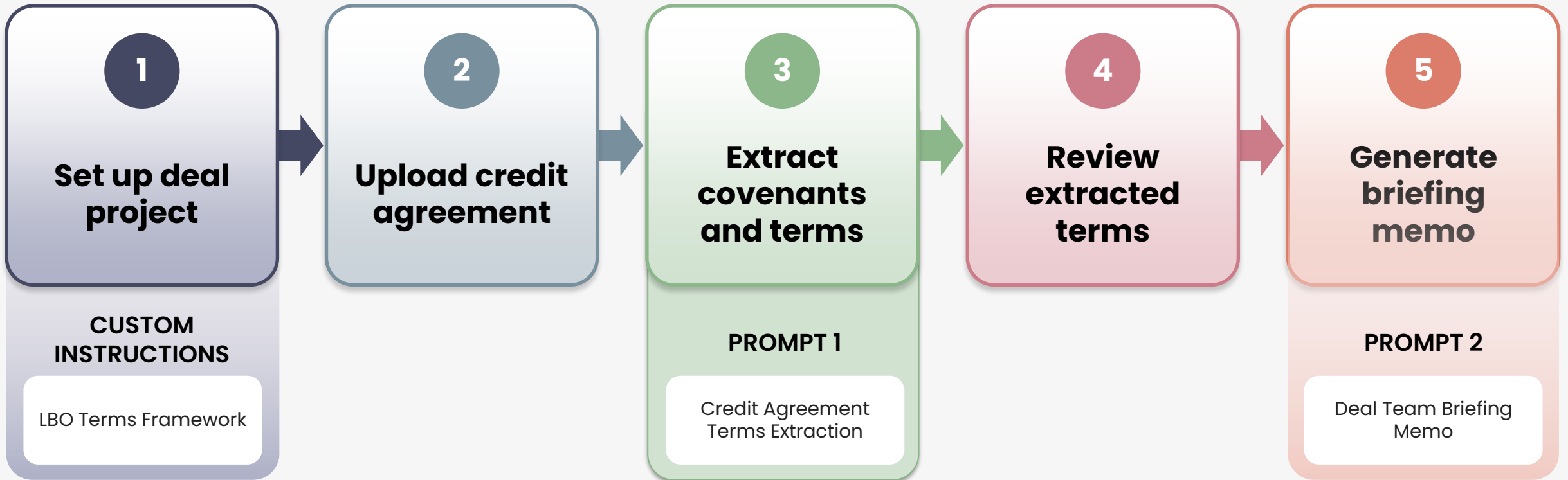
Source
Credit agreement (target's existing debt)



Deliverables
Terms table + deal team briefing memo

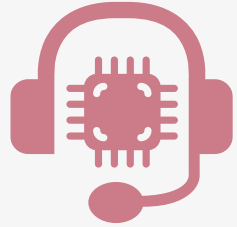
CREDIT AGREEMENT REVIEW – 2 OF 3

The Credit Review Workflow



+ Live Skill creation

What This Walkthrough Taught Us



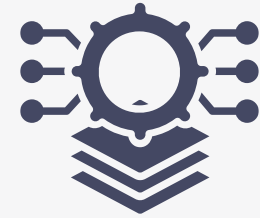
Custom instructions carry the deal

Set once at the project level. Every conversation inherits the extraction framework. Minimal prompting, maximum consistency.



Skills make the playbook portable

Custom instructions live on a project. Skills travel with you. Same framework, any chat, any analyst who has it installed.



From extraction to deal team in one pass

A terms table for the deal file. A concise memo for the deal team. One upload, one reusable setup, two deliverables.

IPO Diligence: Cross-Referencing Management

Scenario

You're on an ECM team preparing for an IPO. The issuer's management team has responded to underwriter due diligence questions across multiple rounds – financial, legal, business, and operational topics. Before the next organizational call, your VP needs to know: are there any inconsistencies in management's responses? Anything that doesn't add up? In ECM, this matters more than usual – inaccuracies can create prospectus liability. Let's have Claude do the cross-referencing.



Function

Equity Capital Markets · IPO



Source

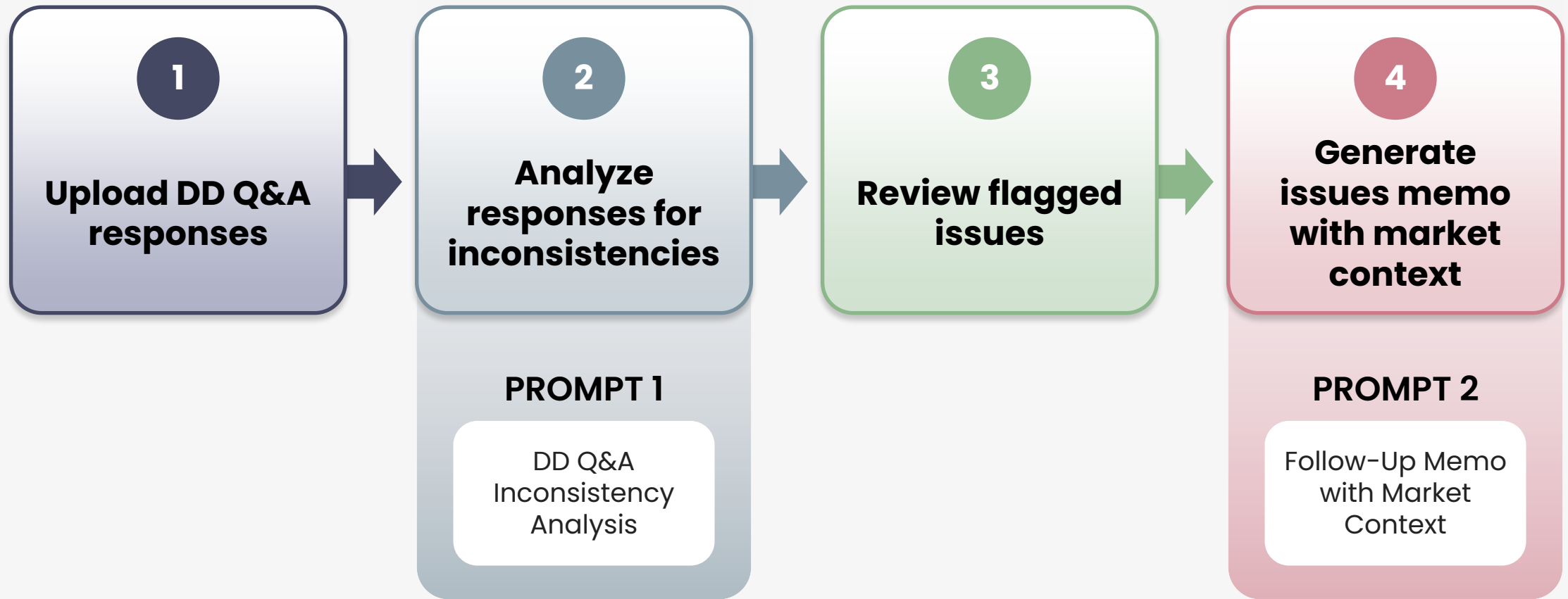
20 management DD Q&A responses



Deliverables

Issues memo with market verification

The Due Diligence Q&A Workflow

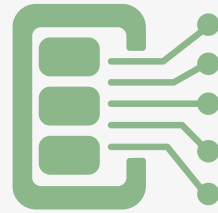


What This Walkthrough Taught Us



Adaptive Thinking earns its keep

For cross-referencing twenty responses, giving Claude reasoning time materially changes output quality. Use it for analytical depth, not just speed.



Claude is a first-pass filter

It catches what tired eyes miss. It also raises false positives. The analyst's second-pass judgment decides which flags are real.



Web search augments the document

Market verification goes beyond the four corners of the upload. Claude fact-checks management's claims against real-time public data.

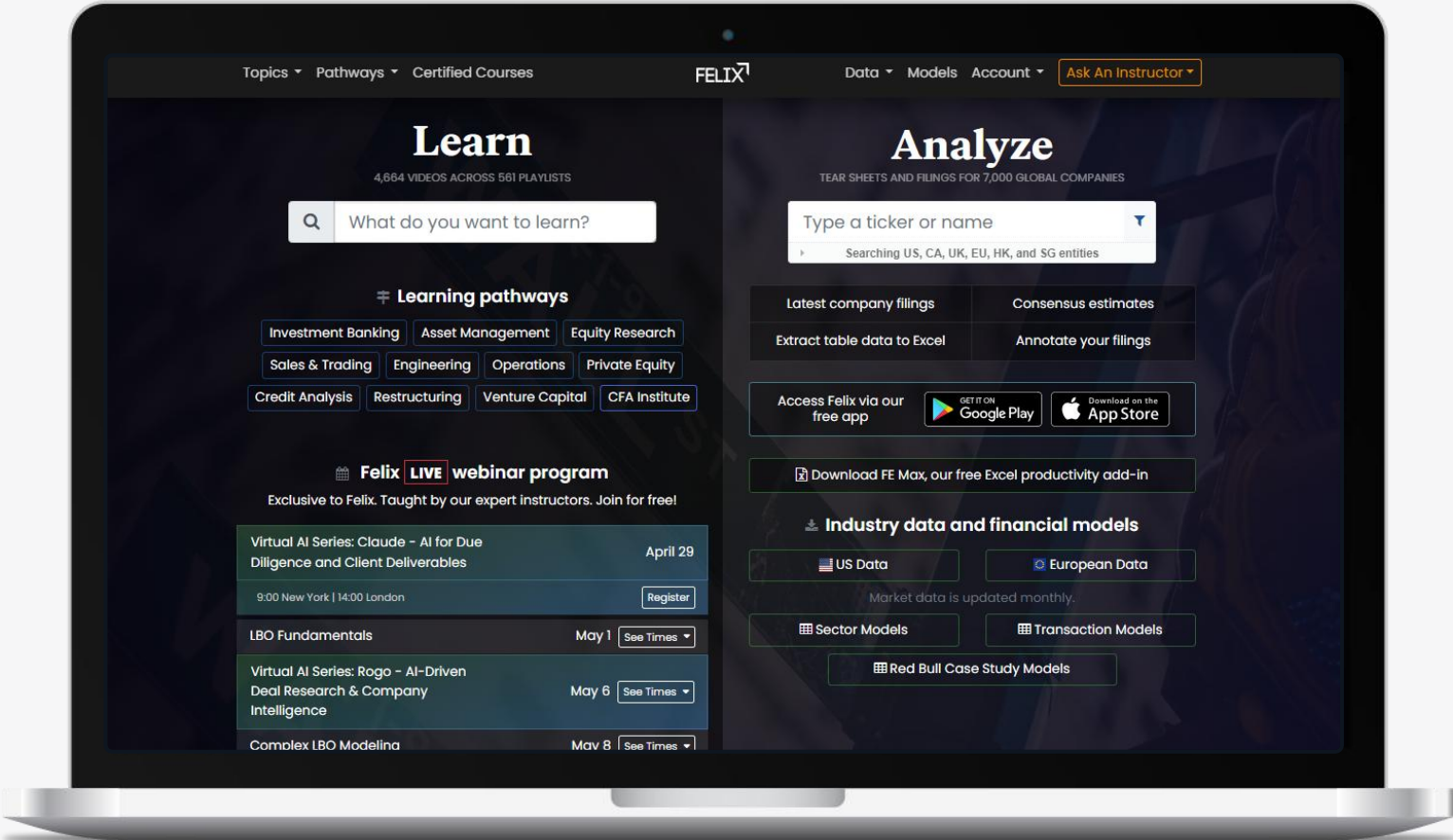
Get Ahead of the Curve




The analysts who master AI for deal work today will be the ones others come to tomorrow.

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